

17th ANNUAL NATIVE AMERICAN ECONOMIC DEVELOPMENT CONFERENCE

JUNE 18- 19, 2024

PECHANGA RESORT CASINO

Temecula, CA

Presentation Quick Reference Guide

Below you will find the links to view the speaker presentations. Remember, not all sessions had a presentation. For additional information, please contact info@nativenationevents.org

- The State of Native America Through the Eyes of Tribal Leaders
  - Chairman Mark Fox
  - Chairman Russell Attebery

- Legislative Update
  - Leonika Charging-Davison

- Utilizing Your Land and Resources to Maximize Revenue and Benefit Your Community
  - James Klas
  - Alec Tiger
  - Margueritte Secola
  - Christi Andrews
  - Camille Ferguson

- Strategies and Opportunities to Obtain Funding and Financing for Your Projects
  - Group Presentation

- Structuring Your Economic Development Arm: What's Right For You?
  - Group Presentation

- Expanding Beyond Gaming Amenities: Industries and Projects that Boost Revenue and Create Resiliency
  - Group Presentation

- Capitalizing on Renewable Energy Potential On Your Land
  - Group Presentation
  - Jeremy Hayward

- Empowering Native Nations: Microgrid Projects in Native America
  - Ken Ahmann
  - David Tam
  - Lisa Garcia

- Taking Advantage of Recent Broadband Funding to Boost Economic Independence
  - Group Presentation

- Construction Planning and Design for Economic Development Projects
  - Group Presentation

- Exploring the Natural Resource Potential of Your Land
  - Chairman Mark Fox
  - Shalome Briggs
  - Frankee Hall

Tuesday, June 18

06/21/24
9:45 AM

7:45 - 9:00 AM
Summit Ballroom C

Registration and Networking Breakfast

9:00 - 9:15 AM
Summit Ballroom AB

Welcoming Remarks



Justin O'Connor
President
Native Nation Events



Ken Perez
President
Pechanga Development Corporation

9:30 - 10:45 AM
Summit Ballroom AB

General Session

The State of Native America Through the Eyes of Tribal Leaders

Listen as tribal leaders delve into what they believe are the most pressing topics within Native America currently. What, if any, areas have tribes improved on in the last year? What are some current issues that need to be addressed within Native America? How will the upcoming election year affect tribes? How are tribes preparing the future generations? Tribal leaders will answer these questions and more, giving an overview of the state of Native America.

MODERATOR:



Jamie Fullmer
Chairman and Chief Executive Officer
Blue Stone Strategy Partners

SPEAKERS:



Mark Fox
Chairman
MHA Nation



Russell Attebery
Chairman
Karuk Tribe



Marcellus W. Osceola Jr.
Chairman
Seminole Tribe of Florida



Robert Miguel
Chairman
Ak-Chin Indian Community

Tuesday, June 18

10:45 - 11:15 AM
Summit Ballroom C

Morning Networking Break

11:15 - 11:30 AM
Summit Ballroom AB

Economic Development Opening Remarks

SPEAKERS:



James Klas
Founder and Principal
KlasRobinson Q.E.D.

11:30 AM - 12:30 PM
Summit Ballroom AB

Legislative Update

An election year, new regulations, and a tumultuous financial market are causing many questions to arise around economic development projects. How will inflation impact the viability of these projects? How will the Corporate Transparency Act affect existing corporations? How can you attract consumers who are on tighter budgets? Hear from experts as they update you on what's to come in the third and fourth quarter of 2024 and beyond.

MODERATOR:



Leonika Charging-Davison
Attorney
Cedar Tree Native Law

SPEAKERS:



Fred Lomayesva
Tribal In-House Counsel
Hopi Tribe of Arizona



Jennifer Hines
Deputy Chief Executive Officer
Medicine Creek Enterprise Corporation

12:30 - 1:30 PM
Summit Ballroom C

Networking Lunch

Tuesday, June 18

1:30 - 2:30 PM
Summit Ballroom AB

Utilizing Your Land and Resources to Maximize Revenue and Benefit Your Community

Should you build more housing, grow your agriculture arm, invest in infrastructure, or even franchise with an amenity company? Each tribes' land is unique, with its own opportunities and challenges. Tribes out west face a water resources crisis, while tribes within the midwest are limited on the extent of their rural infrastructure, and by extension food sustainability. How should you manage your land, and who could be a viable partner? Listen to peers explain the challenges different regions face while they explain the process of land management.

MODERATOR:



James Klas
Founder and Principal
KlasRobinson Q.E.D.

SPEAKERS:



Camille Ferguson
Economic Development Director
Sitka Tribe of Alaska



Christi Andrews
Director of Community Development
Salt River Pima-Maricopa Indian Community



Alec Tiger
Assistant National Project Manager
Blue Stone Strategy Partners



Margueritte Secola
Managing Director
The Project Team/Ho-Chunk Capital

Tuesday, June 18

2:30 - 3:00 PM
Summit Ballroom C

Afternoon Networking Break

3:00 - 4:00 PM
Summit Ballroom AB

Strategies and Opportunities to Obtain Funding and Financing for Your Projects

Accessing funding for economic development projects is a critical but often challenging part of creating your enterprise. What new legislation can be leveraged to support your projects? How can Community Development Financial Institutions assist you with accessing funds? How should you stack federal, state, local, and philanthropic support? Listen in as experts and peers explain the various hurdles and opportunities to obtain crucial funding.

MODERATOR:



Rosie Dawn Griffin
Partner
Feldesman Leifer LLP

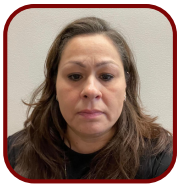
SPEAKERS:



Lucas Osceola
Assistant Chairman
Miccosukee Tribe of Indians of Florida



Jordan Kanuho
Vice President
Pawnee Nation of Oklahoma



Samantha Leonard
Loan Specialist, Division of Capital Investment
Office of Indian Economic Development - U.S. Department of Interior



Shannon Ward
Senior Vice President, Chief Lending Officer
Native American Bank

Tuesday, June 18

4:00 - 5:00 PM
Summit Ballroom AB

Structuring Your Economic Development Arm: What's Right For You?

Economic development enterprises or corporations are all structured based on the needs of the tribe. What are the benefits of creating an economic development corporation, and what models work best for different tribes? How do you choose the right staff and board of directors? Who is the right partner to help you create a corporate charter? Answer these questions and more with our panel of experts who have been through this process.

MODERATOR:



John Mooers
Vice *Chairman*
Blue Stone Strategy Partners

SPEAKERS:



Rik Mazzetti
Chairman
Rincon Economic Development Corporation



Andrew Masiel
Treasurer
Pechanga Development Corporation



Jennifer Hines
Deputy Chief Executive Officer
Medicine Creek Enterprise Corporation

5:00 PM

Day One Concludes

Wednesday, June 19

7:30 - 8:30 AM
Summit Ballroom C

Registration and Networking Breakfast

8:30 - 9:30 AM
Summit Ballroom AB

Expanding Beyond Gaming Amenities: Industries and Projects that Boost Revenue and Create Resiliency

A diverse business portfolio can make tribes more resilient to economic downturns. What industries have tribes successfully entered to diversify their revenue streams? How can unique projects within entertainment, banking, healthcare, hotels and more benefit a tribe's overall economic growth? Who are the partners tribes should be looking towards to grow their businesses? Moreover, how can tribes protect their brand and cultural heritage while expanding? Our panel of tribal leaders and business partners will answer these questions and more to help you expand your portfolio.

MODERATOR:



Mike Paul
Director of Economic Development Services
Blue Stone Strategy Partners

SPEAKERS:



Jacob Wamego
President and Chief Executive Officer
Prairie Band, LLC



Rio Jaime
Treasurer
Quileute Nation



James Klas
Founder and Principle
KlasRobinson Q.E.D., Inc.

Wednesday, June 19

9:30 - 10:30 AM
Summit Ballroom AB

Capitalizing on Renewable Energy Potential on Your Land

According to the National Renewable Energy Laboratory, 6.5% of the United State's potential for clean energy is on tribal lands. Hear from peers as they describe the process of planning, installing, and maintaining renewable energy to support energy sovereignty. Experts will also explain the process of selling to the grid, creating a new revenue stream for tribes to become economically independent while supporting their members.

MODERATOR:



Gail Wahlberg
Technical Manager Tribal Engagement
Enbridge

SPEAKERS:



Jeremy Hayward
President
Redding Rancheria Economic Development Corporation



Catherine Adsitt
Director of Land Use, Planning and Development
Gun Lake Tribe



Heather Wilkins
Vice President/Chief Commercial Officer
HCI Energy



Jason Pasiut, C.B.O., CASp
Operations Manager
Bureau Veritas

10:30 - 11:00 AM
Summit Ballroom C

Morning Networking Break

Wednesday, June 19

11:00 - 11:45 AM
Summit Ballroom AB

Empowering Native Nations: Microgrid Projects in Native America

Discover how microgrid projects are revolutionizing energy resilience, sustainability, and sovereignty for indigenous communities. From remote reservations to urban centers, Native American tribes are harnessing microgrid technology to reduce reliance on fossil fuels, enhance energy security, and promote economic development.

MODERATOR:



Amelia Wright
Director
California Department of Fish and Wildlife

SPEAKERS:



Ken Ahmann
Chief Operating Officer
Colusa Indian Energy



David Tam
Chief Executive Officer
Grey Snow Management Solutions



Lisa Garcia
Senior Consultant
U.S. Department of Energy Loans Program Office

Wednesday, June 19

11:45 AM - 12:45 PM
Summit Ballroom C

12:45 - 1:45 PM
Summit Ballroom AB

Networking Lunch

Taking Advantage of Recent Broadband Funding to Boost Economic Independence

Connecting tribes to the Internet is essential for tribal sovereignty and economic independence. Moreover, broadband can help economic development corporations and indigenous entrepreneurs reach a wider audience and potentially generate more revenue. Listen to various tribes describe the impact of broadband on their community and how it benefits their members and businesses.

MODERATOR:



Rosie Dawn Griffin
Partner
Feldesman Leifer LLP

SPEAKERS:



Beverly Santicola
Chief Executive Officer
Santicola & Company



Vinicius Santos
Senior Advisor
Ciena



Bernadette Cuthair
Planning Director
Ute Mountain Ute Tribe



Melvin J. Baker
Chairman
Southern Ute Indian Tribe

Wednesday, June 19

1:45 - 2:45 PM
Summit Ballroom AB

Construction Planning and Design for Economic Development Projects

Experts will cover key topics within construction planning and design, such as understanding project lifecycles, construction contracts, project cost components, and project controls, as well as highlight the best practices for tracking construction program performance and key terminology.

MODERATOR:



Luke Jumper
President and Senior Project Manager
TBE Architects

SPEAKERS:



Steven Hollabaugh
Chief Executive Officer/President
Native Strategies, LLC.



Jodene Gomez
Director of Business and Project Development
San Pasqual Economic Development Corporation



Louie McCarthy
Capital Improvement Director/Project Manager
Comanche Nation



Travis Olson
Director of Pursuits and Engagement
Tepa Companies

Wednesday, June 19

2:45 -3:45 PM
Summit Ballroom AB

Exploring the Natural Resource Potential Of Your Land

Tribal leaders and industry experts will discuss how best to use your land to maximize natural resource production. Should you look into forestry or traditional agriculture? Will your land support livestock, and if so, where do you start when planning? How do indigenous agricultural practices affect your production? Join this discussion to learn how best to utilize your land in a natural resources industry.

MODERATOR:



Michelle Fox
Shareholder
Cedar Tree Native Law

SPEAKERS:



Mark Fox
Chairman
MHA Nation



Frankee Hall
Owner
Frankee Hall LLC



Shalome Briggs
Board Member
Rincon Economic Development Corporation (REDCO)

Wednesday, June 19

3:45 - 4:00 PM
Summit Ballroom AB

EXHIBIT RAFFLE DRAWING

- **Winners Must Be Present To Win**

4:00 PM

Native American Economic Development Conference Concludes